

## Key figures Q2/2018 and 1-6/2018

in million euros	Sales		EBIT		EBIT margin	
	Q2	1-6	Q2	1-6	Q2	1-6
<b>Adhesive Technologies</b>						
2018	2,432	4,702	438	827	18.0%	17.6%
2017	2,370	4,665	446	877	18.8%	18.8%
organic growth	5.2%	5.0%	-	-	-	-
2018 adjusted <sup>1)</sup>	-	-	462	871	19.0%	18.5%
2017 adjusted <sup>1)</sup>	-	-	455	870	19.2%	18.6%
<b>Beauty Care</b>						
2018	1,035	2,000	151	303	14.6%	15.2%
2017	997	2,007	155	304	15.5%	15.1%
organic growth	0.4%	-2.0%	-	-	-	-
2018 adjusted <sup>1)</sup>	-	-	187	349	18.1%	17.4%
2017 adjusted <sup>1)</sup>	-	-	180	348	18.0%	17.4%
<b>Laundry &amp; Home Care</b>						
2018	1,644	3,213	246	465	14.9%	14.5%
2017	1,703	3,429	265	539	15.6%	15.7%
organic growth	2.9%	1.1%	-	-	-	-
2018 adjusted <sup>1)</sup>	-	-	295	586	17.9%	18.2%
2017 adjusted <sup>1)</sup>	-	-	298	596	17.5%	17.4%
<b>Henkel</b>						
2018	5,143	9,978	814	1,553	15.8%	15.6%
2017	5,098	10,162	839	1,662	16.4%	16.4%
organic growth	3.5%	2.3%	-	-	-	-
2018 adjusted <sup>1)</sup>	-	-	926	1,768	18.0%	17.7%
2017 adjusted <sup>1)</sup>	-	-	909	1,763	17.8%	17.4%

Henkel	Q2/2017	Q2/2018	Change	1-6/ 2017	1-6/ 2018	Change
<b>Earnings per preferred share</b> in euros	1.44	1.38	-4.2%	2.82	2.63	-6.7%
<b>Adjusted earnings per preferred share</b> in euros <sup>1)</sup>	1.55	1.58	1.9%	2.96	3.01	1.7%

Changes on the basis of figures in thousand euros

<sup>1)</sup> Adjusted for one-time charges/gains and restructuring charges